



## Sample Call for Expressions of Interest

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### **School: Reynolds Secondary, Victoria BC**

Reynolds Secondary School of the Greater Victoria School Districts is seeking Expressions of Interest from local farmers to provide fresh produce for their LUNCH Program (inspired by the Farm to School Program).

The LUNCH Program will connect Reynolds with local farms with the objectives of serving healthy meals in schools, improving student nutrition, providing health and nutrition education opportunities, and supporting local small scale farmers.

Reynolds will purchase food from local farmers which will be offered to the students in the form of a salad bar. Students will be involved in the preparing of the salads and are provided with the opportunity to purchase the fresh, local salads from the school cafeteria.

Benefits to the local farms include a viable market in the community to sell produce and an opportunity to expand customer base by building a connection with a local school.

### **Requirements:**

One delivery of fresh seasonal produce per week for the month of May 2011 for approximately 200 students.

One delivery of fresh seasonal produce per week beginning September 2011 through to June 2012 for approximately 200 –300 students.

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**Name of Farm:**

**Address**

**Contact Name:**

**Contact Phone Number(s):**

**Contact Email:**

**Status:**

- Certified Organic**
- Uncertified Organic**
- Certified any other label – please specify:**



**1. What are your primary agriculture products and what seasons of the year are they available?**

<b>Vegetables</b>	<b>Sept to Nov</b>	<b>Dec to Feb</b>	<b>Mar to April</b>	<b>May to June</b>
Peppers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Carrots	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Corn	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Green Beans	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Squash	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lettuce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Spinich	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Zucchini	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cucumbers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Potatoes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cabbage	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Onions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>List others below</b>				
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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<b>Fruits</b>	<b>Sept to Nov</b>	<b>Dec to Feb</b>	<b>Mar to April</b>	<b>May to June</b>
Apples	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pears	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Peaches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Plums	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Melons	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cherries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Berries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Kiwi	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>List others below</b>				
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	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



*Please list other products you may have available such as: nuts, fresh juice, dried fruits*

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**2. Do you have the following infrastructure to deliver your product to schools?**

<b>Truck</b>	<b>Staff Driver</b>	<b>Cold Storage</b>	<b>Liability Insurance</b>
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No	<input type="checkbox"/> No	<input type="checkbox"/> No

**3. Have you ever sold any product to a local school or institution?**

- Yes
- No

If yes, please provide the name and the products you provided?

Institution Name:

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Product(s):



**4. Are you a member of a cooperative?**

Yes

No

If yes, please provide the name of cooperative:

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**5. Do you currently have extra product that you could sell to schools?**

Yes

No

**6. Is there excess capacity on your farm that you could plant specifically for a farm to school program?**

Yes

No

If yes, please explain:

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**7. Are you willing to sell your product to schools below the standard wholesale price?**

Yes

No



**8. Are you willing to sell your product to schools at the standard wholesale price?**

Yes

No

If no, please explain:

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**9. Do you have an interest in providing education to students in the following ways (please check all that apply)**

Presentations to students in the school setting

Working with students in the preparation of food

Student field trips to your farm

Providing students with hands on education at your farm



*Please use this space to provide any additional information you feel would be applicable:*

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**Please return your EOI before June 5, 2010**

To: (insert name here...)—Principal

Reynolds Secondary School, 3963 Borden Street, Victoria BC V8P 3H9

**If you have any questions please contact:**

(insert name here...)—Environmental Sustainability Coordinator

Email: (insert email here...)